

## A Primer: Applying for LMCI Industry Grants

If you are thinking about applying for an industry grant from the Labor Management Cooperation Initiative here are the guidelines from the LMCI. First, grant requests are accepted year round from local associations. **You must submit your request jointly with your local district council.**

Below are the basic guidelines. For additional information, call the LMCI at (202) 637-0798.

### How to prepare your request:

- Write a detailed business plan. Paint a clear picture of how the funds will help support your program.
- Make sure you've included measurable goals and metrics to gauge performance.
- Include a budget.
- Include a timeline for grant activities
- Association leader and BMST BOTH sign the cover letter

### Make sure your report clearly answers two key questions:

- What services and or funding are you asking the LMCI to provide?
- What services and or funding are being provided by the local area labor-management partnership?

### Grants are given for programs that:

- Support integrated marketing efforts and programs of the FCA and IUPAT.
- Increase market share
- Improve the image of the industry
- Increase manpower or the number of apprentices.

### The LMCI also takes into consideration:

- The local area's cents per hour and total annual dollar contribution to the LMCI.
- The association and district council's financial resources.
- Number of previous grants.

### After your request is submitted to the LMCI:

- FCA Chief Executive Officer and IUPAT Regional Vice President review and make recommendations to LMCI Co-Chair.
- LMCI staff reviews the package and prepares recommendations to the LMCI co-chairmen who make the final decision.
- LMCI staff notifies local association and district council.

## FINISHING CONTRACTORS ASSOCIATION

8150 Leesburg Pike, Suite 1210  
Vienna, VA 22182

Phone:  
703-448-9001

Fax:  
703-448-9002

Web site:  
[www.finishingcontractors.org](http://www.finishingcontractors.org)

E-mail:  
[FCA@finishingcontractors.org](mailto:FCA@finishingcontractors.org)