

**COLLECTIVE BARGAINING CONFERENCE CALL  
APRIL 24, 2009, 2 P.M. EST**

**FCA Legal Counsel**  
Steve Burton

**FCA Staff**  
Stuart Binstock  
Jay Weaver  
Tony Darkangelo  
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**Discussion Included:**

- Bargaining teams
  - Having one spokesperson versus a principle spokesperson, which includes several people
  - Allocating clear roles for each individual before the bargaining begins
  - At the bargaining table, a contractor appears in a more positive light than legal counsel; however, it is important to keep legal counsel in the background as a resource.
  - What role do affiliate executives play in Labor-Management relations?
- Establishing ground rules when negotiating
  - Lengthy bargaining sessions should not take place, so it is a good idea to have a time limit on bargaining sessions
  - Both management and labor should keep their own set of meeting minutes/notes
  - Both sides should be able to call a caucus at any time
- Length of contracts during current economy
  - i.e. Jerry Van Scoy from Portland mentioned that labor wanted a 14 month contract
- Strike planning is necessary step because without it, the bargaining team is in a decided position of weakness

**Upcoming CBA conference calls:**

- Friday, May 15 - 2 p.m. EST
- Friday, May 29 - 2 p.m. EST